



Corporate Overview



GPSI Guam

Galaide Professional Services, Incorporated

Guam Based

***SBA Certified Native 8(a) and HUBZone
Small Disadvantaged Business***

456 West O'Brien Drive, Suite 102D

Hagatña, Guam 96910

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www.gpsiguam.com



An Established Company



- Incorporated in Guam on December 2010
- Headquartered in Hagåtña, Guam
- NHO & Locally Owned
- Small Disadvantaged Business (SDB)
- SBA HUBZone Certified# 48579 - Sept 30, 2012
- *Nominee - SBA Small Business of the Year 2014*
- *Nominee - SBA SDVOSB of the Year 2016*
- SBA Approved All Small Business Mentor Protégé Program with OBXtek, Inc. - April 2017
- 8(a) Certified Small Disadvantaged Business – July 10, 2017
- *Awardee - SBA SDVOSB Champion of the Year 2017*
- *Awardee - USN SeaPort-NxG IDIQ Prime Contract – 2019*
- *Certified SBA Native 8(a) – Oct 1, 2019*



Capabilities For Your Benefit



Management

- Program & Project Management
- Configuration Management
- Business Process Analysis
- Risk Assessment & Management
- Requirements Definition & Tracking
- Logistics

Administration

- Contracting Support
- Staff Augmentation
- Training
- Construction Supplies

Technical Support

- Applications Maintenance, Testing, and Assurance
- Disaster Recovery Solutions
- Help Desk / User Support
- Independent Verification & Validation
- Information Assurance
- Vulnerability / Penetration Testing
- Network Operations / Security
- Server Management
- Software Operations & Maintenance
- Systems Administration
- Satellite Telecommunications

NOTABLES:

1. *In April 2015 GPSI Guam was awarded the Navy Occupational Safety and Health (NAVOSH) contract, **the largest federal safety and occupational health contract in the region.***
2. *In April 2017, SBA approves All Small Business Mentor/Protégé Program with OBXtek of Tyson's Corner, VA.*
3. *GPSI Guam is the first Guam small business to attend the VIP in both National and International.*
4. *GPSI Guam established its first PMP Bootcamp in November 2018.*
5. *GPSI Guam is awarded USN SeaPort NxG, prime contract.*
6. *As of Oct 1, 2019, GPSI Guam is now a certified SBA Native 8(a) with a direct award capacity of \$22M*



Clients and Experience



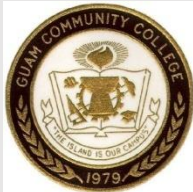
2011 (10 Contracts/Task Orders)

1. Guam Community College – Project Management (2 (Contracts)
2. Guam MACC Builders – Project Management



2012 (15 Contracts/Task Orders)

1. Anderson AFB Crane Rental BPA (2 Task Orders)
2. HNU Energy Professional Services – Business Development
3. Joint Region Marianas (Project Management Subcontract to ATS)
4. Anderson AFB 36 CONS (Commodities)



2013 (14 Contracts/Task Orders)

1. AAFB Crane Rental/REDHORSE – Project Management (3 Task Orders)
2. Guam Army National Guard – Contract Office Staff Augmentation
3. Guam Office of the Attorney General, CSED – Project Management
4. Joint Region Marianas- Sign Language Interpretation prime Contract
5. Joint Region Marianas (Project Management Subcontracts to ATS)
6. NAVFAC Labor Subcontract (Staffing IDIQ)



2014

1. Joint Region Marianas- Sign Language Interpretation prime Contract
2. Andersen AFB Crane Rental BPA
3. Joint Region Marianas (Project Management Subcontract to ATS)
4. Guam Army National Guard – Contract Office Staff Augmentation
5. Guam Office of the Attorney General, CSED – Project Management
6. NAVFAC Labor Subcontract (Staffing IDIQ)
7. GMB/Hanwa Stainless Steel Acquisition



2015

1. Naval Hospital- Sign Language Interpretation prime contract
2. Cabras Marine- Staff Augmentation
3. Tokio Marine – VTC
4. SAIC – Task Force Talon
5. 734th AMS – VTC
6. NAVOSH Safety Program Contract

2016

1. Naval Hospital – Sign Language Interpretation prime contract
2. NAVOSH Safety Program Contract – Option Year Renewal
3. GSA OASIS – Telecommunications Planner
4. GSA OASIS – Region Safety Office - Range Management
5. 36 MED GRP – Fiber Upgrade

2017

1. Naval Hospital – Sign Language Interpretation prime contract
2. NAVOSH Safety Program Contract – Option Year Renewal
3. GDOE – Commodities

2018

1. NCTS – IT/Telecommunications Services Contract – Base Period
2. NAVOSH Safety Program Contract – Option Year Renewal
3. Naval Hospital Sign Language Interpretation – Option Year Renewal
4. NAVFAC – Contractor Labor Support Services – Base Period
5. GPA – Grants Program Management
6. NAVFAC - Pest Control Management – Base Period
7. NBG RSO – Range Safety Operations – Base Period
8. AAFB - Personnel Management System – Base Period
9. USN SeaPort-Next Generation (NxG) – Base Period

2019

1. NCTS – IT/Telecommunications Services Contract – Option Year Renewal
2. NAVOSH Safety Program Contract – Option Year Renewal
3. NAVFAC – Contractor Labor Support Services – Base Period
4. NAVFAC - Pest Control Management – Base Period
5. NBG RSO – Range Safety Operations – Option Year Renewal
6. AAFB - Personnel Management System – Base Period
7. USN SeaPort-Next Generation (NxG) – Base Period



Procurement Vehicles



Sole Source Vehicles

SBA Certified Native 8(a)

- \$100M

SBA 8(a) Certified

- \$4M for Services
- \$7M for Manufacturing

HUBZone Certified (#48579)

- \$4M for Services
- \$7M for Manufacturing

Contracting Vehicles

Prime Contract:

SEAPORT NEXT GENERATION (SeaPort-NxG)

Strategic Partner Contracting Vehicles:

GSA OASIS

GSA PSS

ALLIANT SB

RS3

US Army PMSS3

GSA IT 70

ITES-3S

GSA 8a Stars II

Guam Business License - Services

13-201100249-001

Guam Business License - Wholesale

20-201100249-001

Guam Business License - Retail

30-201100249-001

Guam Contractor's License:

CLB11-0826

DUNS Number:

855026980

CAGE CODE:

6A1A4

Primary NAICS:

541611

NAICS: 236220, 238990, 238320, 339113, 441310, 423430, 511120, 541330, 541990, 541618, 541511, 541512, 541513, 541519, 541618, 519190, 541519, 541612, 541614, 541618, 541690, 541820, 561110, 561210, 561710, 541690, 541930, 611710



GPSI Guam Native Hawaiian Organization (NHO) 8(a) Advantages



Sole source to Native 8(a) firms

- Exempt from \$4M project cap
- ***Awards cannot be protested***
 - No Protest of Native 8(a) Sole Source
 - 13 C.F.R. 124.517 (a)
- *See relevant FAR references*
- ***No Dollar Threshold*** on Sole Source Awards
 - 13 C.F.R. 124.506 (b)
 - Note: J&A required for sole source over \$100M

Benefits

NHO Contract

- Customer has the ability to tailor the team to efficiently meet requirements
- Contracting process allows the parties to negotiate the Statement of Work and the cost resulting in clear expectations between the parties at a highly competitive price
- Unlike the standard 8(a) contract, the NHO contract vehicle is not limited as to the dollar value of the contract
- A directed contract to a NHO may not be appealed

Working with GPSI Guam

- Established company with tested corporate infrastructure supporting government contracting
- Talented Program/Project Managers experienced with managing complex, widely dispersed, high visibility efforts
- Financially stable with wide ranging access to expand
- Strategically aligned with large and small companies in our areas of market focus
- Good record of past performance and a commitment to continuous improvement

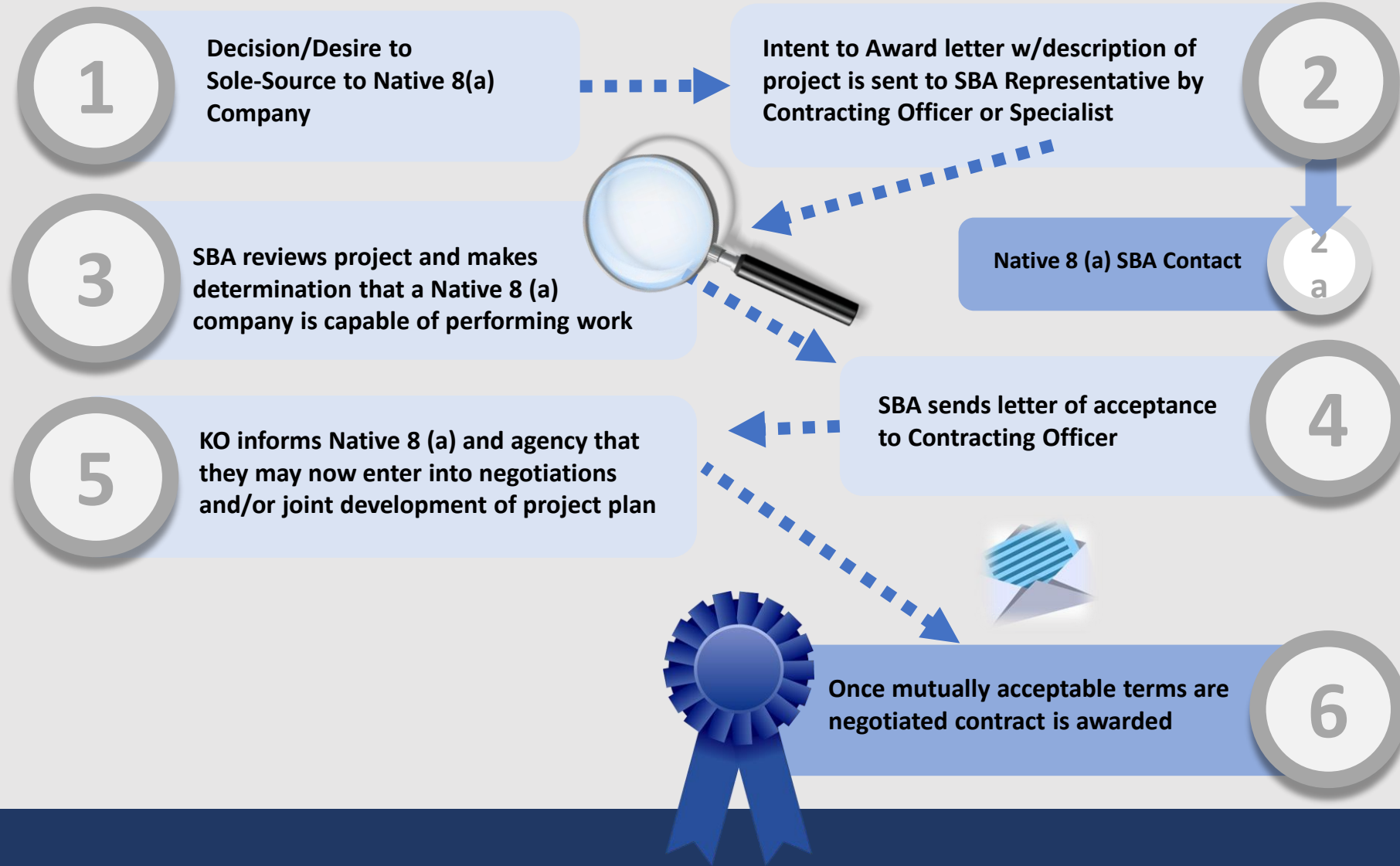


Legal Standing for the NHO



<i>Authority to contract without competition</i>	U.S.C. 2304(c)(5)
<i>Authority to use an 8(a) contract</i>	FAR 6.302-5(b)(4)
<i>Exception for Justification and Approval</i>	FAR 6.302-5(c)(2)(i)
<i>Delegation to make direct awards to 8(a)</i>	DFAR 219.800
<i>Selection and Progress of 8(a) firms for sole source award</i>	FAR 19.8 DFAR 219.800
<i>Legislation recognizing/defining NHOs</i>	15 U.S.C. 637(a)(15) CFR 124 Sec 8020 H.R. 2863
<i>Exception to \$ limitations non-competitive awards to 8(a) for NHO</i>	DFAR 219.805-1
<i>Authority for Mentor-Protégé Program</i>	CFR 124.520
<i>8(a) Awards to JVs; size determination for JVs with 8(a) participants in Mentor Protégé Agreement</i>	CFR 124.513

Steps to Award Sole Source Contract





Professional Organizations



- [Guam Chamber of Commerce](#)
- [Armed Forces Committee, Guam Chamber of Commerce](#)
- [Armed Forces Communications/Electronics Association \(AFCEA Marianas\)](#)
- [Advancing Government Accountability, AGA \(Guam Chapter\)](#)
- [Guam Contractors Association \(GCA\)](#)
- [Project Management Institute \(PMI\), International](#)
- [Project Management Institute \(PMI\), Washington DC Chapter](#)
- [Guam - US Air Force Veterans Association](#)
- [Guam - US Army Retirees Association](#)
- [Guam Society of America, Washington, DC](#)
- [Guam Small Business Development Center \(SBDC\)](#)
- [Guam Procurement Technical Assistance Center \(PTAC\)](#)
- [National Organization of Chamorro Veterans in America \(NOCVA\)](#)
- [Guam Visitors Bureau \(GVB\)](#)
- [Society for Human Resource Management, SHRM \(National and Guam Chapter\)](#)



Strategic Relationships





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MISSION
ACCOMPLISHED